

MYTH #9:

I am getting married, but with all the negative publicity about housing I am afraid to make a big purchase.

The Facts:

- National and local media portrays information that often fails to accurately reflect the local Hattiesburg market.
- The most challenging markets of California, Nevada and Florida have garnered the greatest attention.
- These states experienced rapid increases and decreases in values based upon heavy speculation.
- Remember, Real estate is a local product. Home values in Hattiesburg remain solid.
- Long term appreciation has historically ranged from 3% to 6 %. Again, Rates, Prices and Inventory levels are extremely attractive.